

## **Business Offer**

The Open Joint Stock Company "Baranovichi Cotton Production Incorporation" (OJSC "BCPI") is looking for wholesalers who are dealing in bed and table linen and dealers who will promote and sell our goods on a certain territory.

Our enterprise is one of the largest manufacturers of cotton fabrics in Europe and CIS countries. This is an amalgamation which consists of spinning, weaving, finishing and sewing mills with contemporary equipment and technologies.

Our company sells the following goods:

1) 100% cotton fabrics. We manufacture grey, bleached, uni-dyed and printed fabrics of different weight from 84 to 290 g/m<sup>2</sup> and width from 90 to 310 cm. The fabric production is presented by sateen, sheeting, poplin, calico, linen, dress and technical fabrics for:

- bed linen;
- table linen;
- costumes and dresses;
- fabric for overalls;
- medical fabrics (bandages, gauze).

## Some kinds of our **<u>bleached fabrics</u>** and their characteristics:

No.	Description of fabric	Article	Width, cm	Weight, g/m <sup>2</sup>	HS Code
1	Cotton sheeting for bed linen	258	145-2	142-7	5208229600
2	Cotton waffle	351	95-2	205-10	5209290000
3	Cotton sheeting for bed linen	484	150-2	140-7	5208229600
4	Cotton fabric for table linen	570	150±3	230-12	5209220000
5	Cotton calico for bed linen	823	100-1,5	103-5	5208221600
6	Cotton calico for bed linen	836	100-1,5	101-5	5208221600
7	Cotton sheeting for bed linen	857	220-2,5	134-7	5208229900
8	Cotton sateen for bed linen	943	220-2,5	118-6	5208290000
9	Cotton stripe-sateen for bed linen (stripe 3x3 cm)	1153	290±2,5	150-7	5208290000
10	Cotton fabric for bed linen	1030	220-2,5	120-6	5208221900
11	Cotton medical gauze	1089	105±2	43-2	5208211000

Some kinds of our **<u>uni-dyed fabrics</u>** and their characteristics:

No.	Description of fabric	Art.	Width, cm	Weight, g/m <sup>2</sup>	HS Code
1	Cotton sheeting for bed linen	484	150-2	138-7	5208329600
2	Cotton calico for bed linen	836	100-1,5	101-5	5208321600
3	Cotton sheeting for bed linen	857	220-2,5	134-7	5208329900
4	Cotton calico for bed linen	920	150-2	100-5	5208310000
5	Cotton sateen for bed linen	943	220-2,5	118-6	5208390000
6	Cotton fabric for bed linen	1030	220-2,5	120-6	5208321900
7	Cotton fabric for bed linen	1071	155-2,5	120-6	5208321600
8	Cotton flannel	1672	90-1,5	200-10	5208390000

Some kinds of our **<u>printed fabrics</u>** and their characteristics:

No.	Description of fabric	Art.	Width, cm	Weight, g/m <sup>2</sup>	HS Code
1	Waffle	351	95-2	205-10	5209590000
2	Cotton sheeting for bed linen	484	150-2	138-7	5208520000
3	Cotton sheeting for bed linen	857	220-2,5	134-7	5208520000
4	Cotton sateen for bed linen	943	220-2,5	118-6	5208599000
5	Cotton fabric for bed linen	1030	220-2,5	120-6	5208520000
6	Cotton fabric for bed linen	1037	220-2,5	120-6	5208520000
7	Cotton fabric for bed linen	1071	155-2,5	120-6	5208520000
8	Cotton fabric for bed linen (poplin)	1077	220-2,5	118-6	5208520000

Jacquard looms are also installed at our enterprise. Maximum number of hooks per repeat is 1.640. Repeats available -60 cm and 1 m.

Some kinds of our	jacquard fabrics	and their characteristics:

No.	Description of fabric	Art.	Width, cm	Weight, g/m <sup>2</sup>	Composition	HS Code
1	Jacquard fabric for bed linen (sateen)	4012	295	146-7	100% cotton	5208390000
2	Jacquard fabric for table linen	4017	320	185-9	100% cotton	5208390000
3	Jacquard fabric for table linen	4021	320	236-12	81% cotton/ 19% linen	
4	Jacquard fabric for table linen	4023	315	172-9	73% cotton/ 27% PES	

## 2) Ready-made goods:

No.	Name of goods	HS Code
1	Bed linen:	
	- 1.5 and double bed sets, "Euro", "Duet"	6302210000, 6302310009
	- child bed sets	6302210000, 6302310000
2	Souvenir goods:	
	- towels	6302910000, 6302999000
	- napkins, table-cloths	6302510000, 6302539000, 6302599000
	- kitchen sets	6302910000, 6302939000, 6302999000
	- table sets, table-cloth + napkins sets, tea sets, coffee sets	6302510000, 6302539000, 6302599000

ſ	3	Medical dress	6211421000, 6211321000, 6204221000
	4	Working clothes	6211421000, 6203221000, 6203321000

The goods produced by OJSC "BCPI" are ecologically clean and of high quality. A careful quality control goes from the selection of raw materials till finished products. This is confirmed by the Certificate of Conformity of the quality management system according to STB ISO 9001-2009 requirements. Also we have Safety and Health Certificates of the Ministry of Health of the Republic of Belarus and Certificates of Conformity.

The use in the production of the best Swiss dyestuffs and import equipment allows the company to produce high-quality goods which favorably differ from the goods of the competitive companies. All fabrics and ready-made goods have excellent physical and mechanical properties; they are resistant to washing and mechanical influence, require minimal care and are durable.

Annually the specialists of our design-studio visit largest international textile exhibitions and trendshows which are the source of inspiration and new ideas for creation of exclusive collections.

A wide selection of goods of OJSC "BCPI" will satisfy needs of different customer categories. More information about our enterprise and our goods you can get from our price-lists as well as on our website <u>www.blakit.by</u>

Delivery terms: FCA-Baranovichi (Belarus).

Sales terms: direct negotiations, tenders.

Minimum order: from 5,000 USD.

There is a discounts system for fabrics and bed-linen depending on order volume and terms of payment. Detailed information we will send you on your request.

Feel free to contact us whether you have any questions. We are looking forward to your requests and hope for our mutually beneficial cooperation.

Best regards,

Mr. Sergey Kuksa Sales Director

## OJSC "Baranovichi Cotton Production Incorporation"

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